MATT DOHERTY

Coach | Speaker | Author

FROM PAIN TO PASSION – Developing and sharing a unique perspective of success in life and leadership!

POPULAR TALKS:

Overcoming Adversity: How To Rebound

What can you do in those deepest and darkest moments of adversity? Coach Doherty shares his experiences in overcoming adversity throughout his life. Every American loves a great comeback story, to see the hero undergoing a trial by fire and come back from it, against all odds - the inspiring come-from-behind-victory. In this talk, Coach Doherty explores the three paths available when faced with adversity and introduces a five-step framework for building a resilient team, everything from pre-planning to training for special situations.

A tip from the Coach, "If you want to be a part of the starting lineup you need a winners mindset, step up, and Rebound."

Leadership Strategies: Leadership is a Learned Behavior

Coach Doherty was sitting in an emotional intelligence class at Wharton when he first read that - "leadership is a learned behavior." He shares, "This was the most exciting thing I ever read in my life." Imagine the possibilities after a lifetime of hearing, "Leaders are born, not made," a prevalent belief in American society. Can leadership skills be learned? Coach Doherty answers with a resounding "YES!" Coach Doherty will share the six principles (or knows) of leadership - STEVIT.





MEET COACH DOHERTY

Matt Doherty is a nationally recognized motivational speaker, best-selling author, and media personality. He guides corporations, C-suite managers, sales executives, and business and sports coaches to develop their leadership skills and team dynamics.

Since being a part of the 1982 National Championship team with Michael Jordan at UNC. His journey has included Head Coach at Notre Dame and the UNC Tar Heels, 2001 ACC Regular Season Championship, AP National Coach of the Year in 2001, Head Coach at FAU and SMU, in addition to working with ESPN, the Indiana Pacers, and the Atlantic 10 Conference.

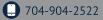
Coach Doherty is committed to sharing universal teachings and actionable ideas that will work for anyone. The rest is up to you.

Check out my podcast!

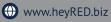


THE **REBOUND** PODCAST















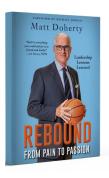




COACH DOHERTY INSPIRES:

- Corporate and sports teams, business owners, and corporate executives - team building, enhancing productivity, mindset strategies, and leadership skills
- Associations meetings, keynotes, and inspirational talks, retreats focused on leadership, sales, mindset, and culture
- Entrepreneurs inspire, motivate, and help them to build engagement, build their knowlike-trust factor, and build a stronger, more competitive mindset
- Coaches in sports, business, and health and wellness - keynotes, skill-building retreats. teamwork, overcoming adversity
- Leaders in any walk of life Servant leadership, six principles of leadership -STEVIT, crisis management, and planning
- Sales Managers and Trainers Engaging with your prospect, ego vs. empathy, sales call agenda, anticipating obstacles and challenges

COACH DOHERTY'S BOOK:



What went wrong? Why did this happen? How do you go from reaching the top of the mountain to falling off the cliff? How do you prepare for your next opportunity? You Rebound!

POPULAR TALKS CONTINUED:

Building Your Team: Creating a Championship Culture

Coach Doherty understands that culture does not happen by accident, or chance ... it must be intentionally driven and can't be delegated. In this talk, he brings leaders to understand why team culture does not happen on its own and shows them exact strategies to build a Championship Culture. He outlines how leaders drive team culture through servant leadership, strategic recruiting, training, and inspiring core values in their followers.

Overcoming the Fear of Selling in a Competitive Environment

Empty your mind of everything you feel you know about selling; Coach Doherty will share the secrets of the sale. He does a full 360 on trusted sales concepts in this talk. He reviews well-known concepts like warm introductions and referrals from friends as being the easiest to close, knowing your competition inside and out, and introduces lesser-known concepts like controlling the touches and "Ego vs. Empathy." This is an important talk from a true master of connections. Listen, Learn & Grow.

Lessons From The Park: The Winner's Mindset

There are winners and whiners in this world - and how we choose to be determines our capacity for success. Coach Doherty will share the secrets he learned and how he developed his winner's mindset starting with playing in the parks of New York. Mindset is the key factor in life. It can make or break a season...make or break a career. It positively or negatively affects your dreams, your path, and your results. Learn winning strategies for success and create a framework for meeting life's challenges face-to-face.



Matt Doherty knows about Barreii rebounding on the court and in life. LOWE'S His journey and experiences are inspiring.





AS SEEN ON:























